

OWNED &  
MANAGED BY

**GROWTHPOINT**  
PROPERTIES



# LLM

LA LUCIA MALL

## LEASING GUIDE



01



# GROWTHPOINT RETAIL OVERVIEW



## MANAGER & OWNER OF MALL

Our extensive and diverse portfolio of retail assets consists of quality, well-supported malls in major metropolitan areas that have a high renewal success rate.

From community shopping centres and lifestyle retail parks to large regional malls, they are a positive force for the local economy and society through their charity and community work, building strong connections with our shoppers.

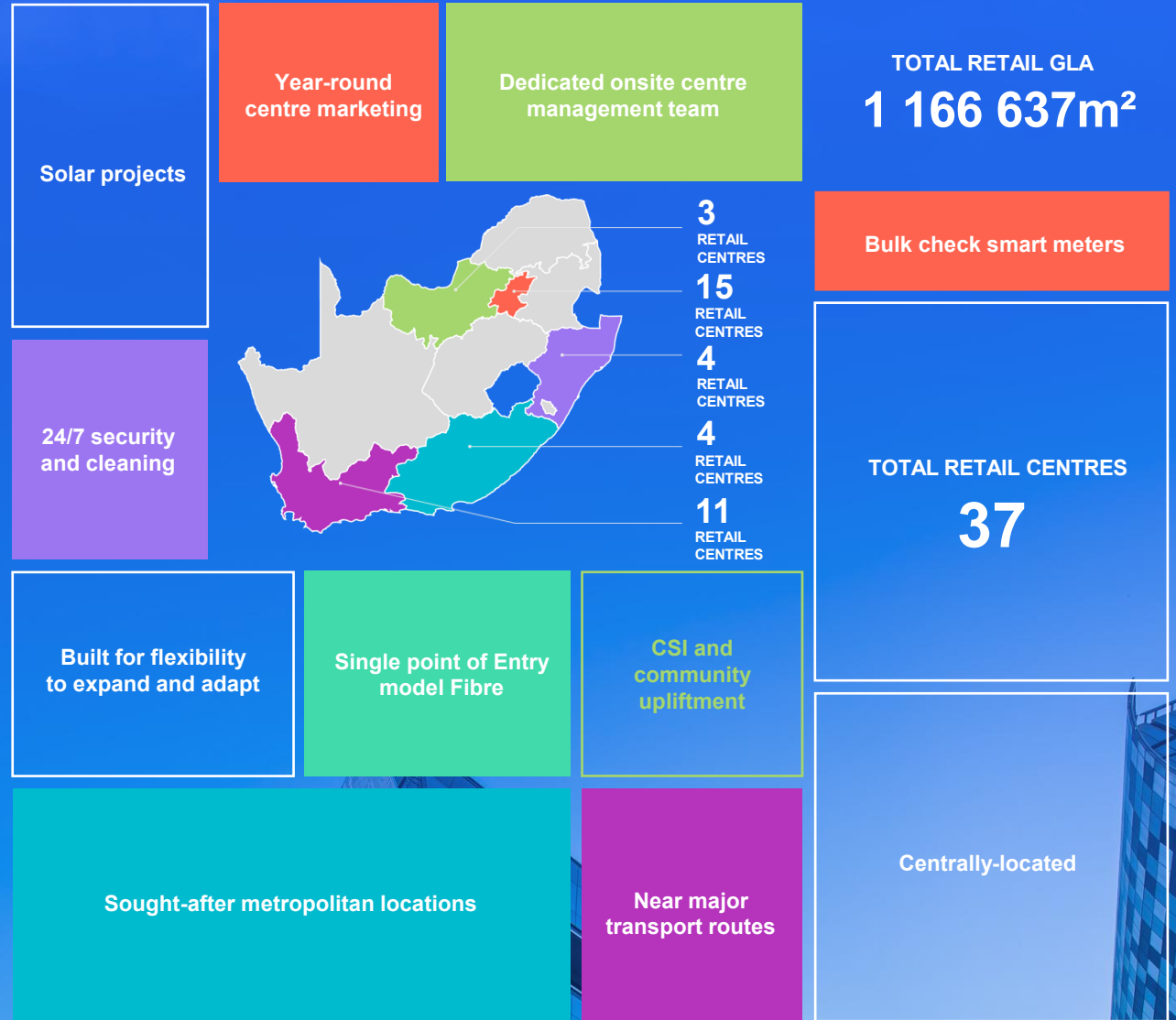


# RETAIL PORTFOLIO OVERVIEW

Our retail properties give us access to valuable property data and retail statistics.

The data offers key insight into consumer behaviour patterns and allows us to offer an optimal mix of retailers that best serve the surrounding communities.

In addition, our shopping centres regularly undergo refurbishments and extensions, ensuring that they remain relevant and appealing to our shoppers.



02

# MALL PROFILE



## 02 MALL PROFILE

# LA LUCIA MALL

Situated in KwaZulu-Natal on the east coast of South Africa, La Lucia Mall lies within a stone's throw of the Umhlanga beachfront and offers a convenient retail experience for the discerning shopper.

When La Lucia Mall first opened its doors in 1974, it had 45 stores. As of 2024, the mall boasts over 120 retailers.

Attracting approximately 4.7 million shoppers annually, La Lucia Mall provides an upmarket shopping destination for local Durban North, la Lucia and Umhlanga community and tourists.





# OFFERING

The shopping centre offers approximately 1200 free open parking bays and over 600 undercover parking bays, 5 exhibition courts as well as ample parking facilities for disabled shoppers and parents of young children.

In 2019 the all completed a major upgrade that has modernized it's entire retail space and, unlike many other 50-plus-year-old buildings, it now sets the bar for contemporary mall design trends.



Small Regional Mall



TOTAL RETAIL GLA:

37 453m<sup>2</sup>



ANCHOR/MAJOR TENANTS:

- Dis-Chem Pharmacies
- Food Lovers Market
- Pick n Pay
- Woolworths
- Clicks
- Crazy Plastics



CATCHMENT AREA:

- La Lucia
- Umhlanga
- Durban North
- Mount Edgecombe
- Glenashley



19 Fashion outlets

124 Retail stores & eateries



11 Eateries



12 ATMs



61 National retailers



925

FREE Parking Bays

674

UNDERCOVER Paid Parking Bays

81

ROOF TOP Paid Parking Bays

# SHOPPER PROFILE



AVERAGE  
Shopper Age  
**35 – 44**

**51%** **49%**  
Female Male

FOOT AVERAGE  
ANNUAL TRAFFIC  
**4.60 million**  
Shoppers

FOLLOWERS  
Facebook  
**17 680**

FOLLOWERS  
Instagram  
**6 673**

LSM (LIVING STANDARD MEASURE) **8 - 10**

LANGUAGES MOST SPOKEN **English**

03

# FLOOR PLANS





### 03 FLOOR PLANS

#### LOWER LEVEL

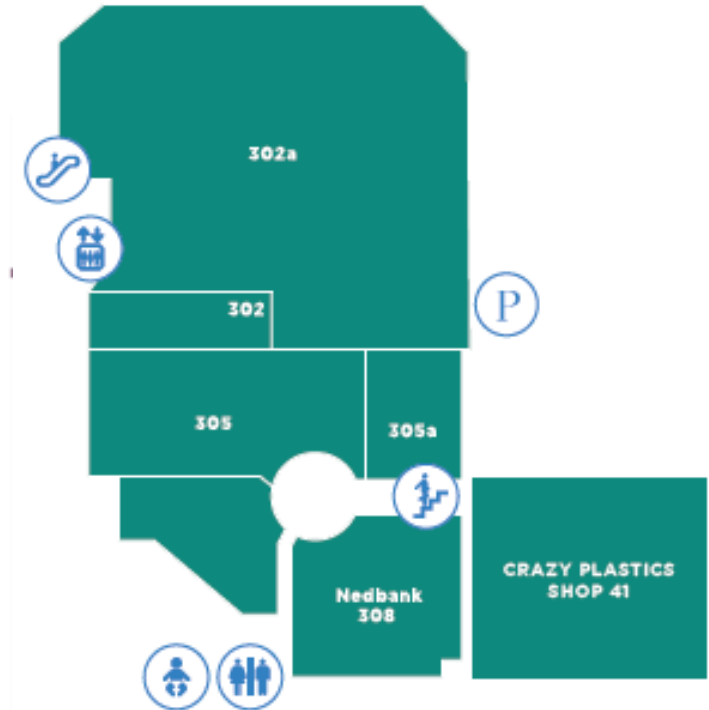
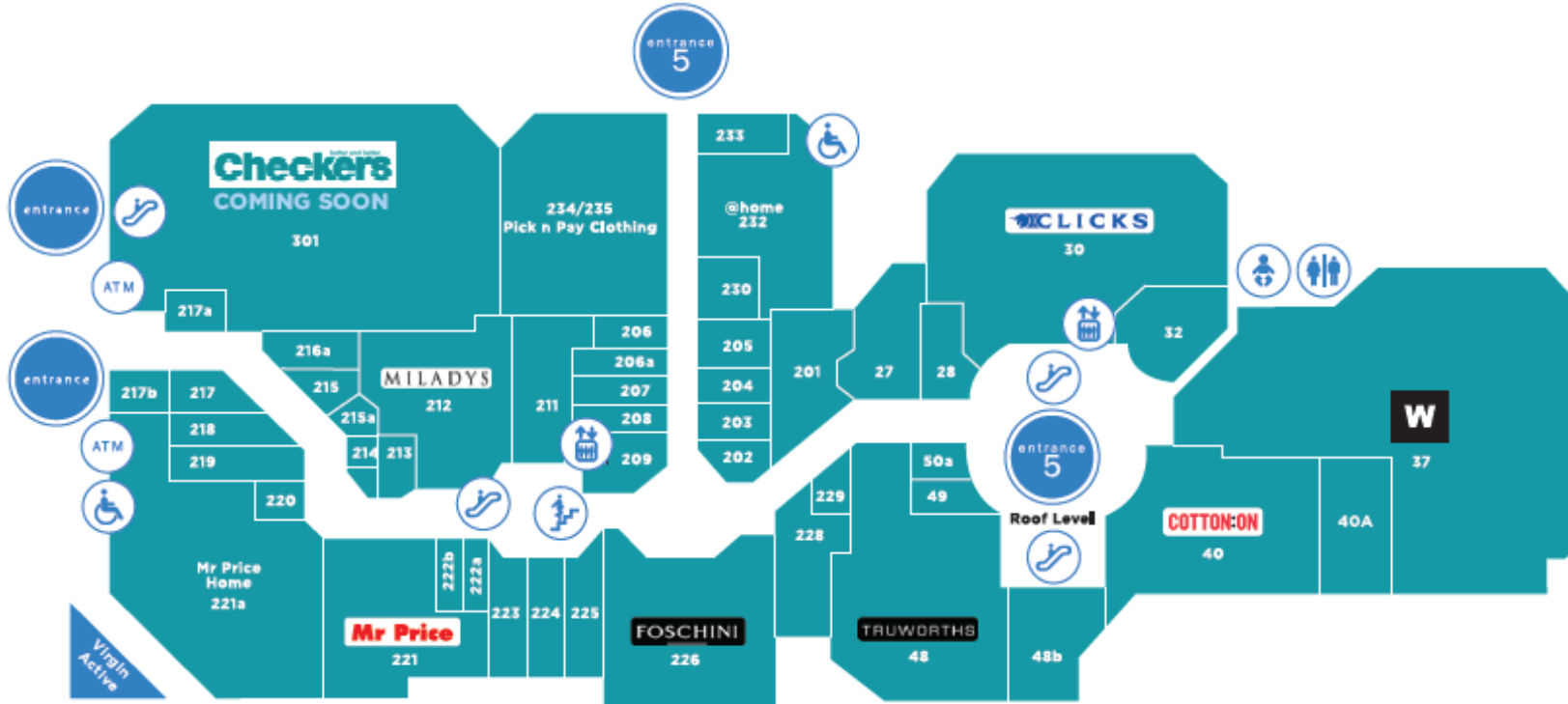


MALL MAP KEYS			
	Kiosk		Escalators
	Information		Disabled Facilities
	Baby Care		Lifts
	ATMs		Parking
	Bathrooms		Staircase
	Disabled Facilities		Baby Care

# 03 FLOOR PLANS



## UPPER LEVEL





04

# STORE LISTING

**LLM**  
LA LUCIA MALL

4

Market



## 04 STORE LISTING

### Banks & Services

FNB  
Nedbank

### Department Stores

Cape Union Mart  
Whitehouse  
Woolworths  
Pick n Pay  
Pick n Pay Liquor

### Medical

Dr Mark Samson  
Dr Govender  
La Lucia Chiropractic

### Fashion & Accessories

Ackermans  
Cotton On  
Foschini  
Holmes Brothers  
Milady's Fashion  
Mr Price Leisure  
Nixz Clothing  
Old Khaki  
Pick n Pay Clothing  
Poetry  
The Store  
Truworths  
Queenspark  
Senqu  
Saint and Summer  
Tsonga  
Willow

### Gift & Speciality Stores

Elizabeth's Florist  
Zoggy's Tobacconist  
Billie Boys  
Gorima's Spices  
Les Gateaux Home  
Industry  
Absolute Pets  
The Gentry  
Pet Shop Science  
Mr Mozzie's  
Homemade  
Delicacies

### Optometric & Eyewear

Execuspecs  
Spec-Savers  
Sunglass Hut  
Classic Eyes  
NeoVision

### Health & Beauty

Clicks & Clicks  
Pharmacy  
Deluxe Laser  
and Spa  
Dream Nails Beauty  
Edgars Beauty  
Healthy Living  
Health Shop  
Good Skin Co  
Kryolan  
L'Occitane en  
Provence  
Perfect 10  
Rolf Offermann  
Sorbet  
Sorbet Man  
Terry Scott Hair  
Fashion  
Terry Scott Hair Lab  
The Body Shop  
The Brow Bar  
Hey Gorgeous  
Dis-Chem  
Wellness  
Warehouse  
The Smile Bar  
Crossover SA  
Xtreme Nutrition

### Interior & Home

@Home  
Carrol Boyes  
Le Creuset  
Mr Price Home  
Whitehouse  
Tafelberg

### Cellular & Electronics

Cell C  
Classic Eyes  
Mobile  
Communications  
MTN Service  
Provider  
Vodacom  
Telkom  
Repair Desk

### Jewelry

American Swiss  
Bella Luna  
Brettland Poulsen  
– Designer  
Jewellery  
Browns The  
Diamond Store  
Gia Jewellery  
Lovisa  
Silver Cage  
Watches Unlimited  
Sterns

### Books & Stationery

Exclusive Books  
The Ink Drop  
PNA

### Restaurants

Amici  
Café Nové  
Kauai  
Mugg & Bean  
Nouriti  
Seattle Coffee  
Company  
Starbucks  
Vida e Caffè  
Woolworths  
Café  
Wimpy  
KFC

### Travel

AA Travel  
Experience  
Flight Centre  
Pentravel

### Sport & Outdoor

Mr Price Sport  
Total Sports  
Cotton On

### Luggage

De Marignys  
Wolmans Luggage

### Services

Hi-Q  
Lock Stock and Barrel  
Postnet  
Hearing Aids Labs  
Foto First  
Smock and Stitch

05

# EXHIBITION, ADVERTISING & MARKETING OPPORTUNITIES





## EXHIBITION / KIOSK OPPORTUNITIES

View the list of exhibition and kiosk space options at La Lucia Mall and secure short-term space to get your brand or products in front of our high traffic areas within the mall.



## ADVERTISING OPPORTUNITIES

Get your product or brand in front of millions of shoppers while they're in shopping mode with media and promotional opportunities.



## MALL MARKETING

Find out about shopper-focused marketing and promotional activities designed to drive footfall and maximise retail performance.



LA LUCIA MALL

## LEASING ENQUIRIES



**Nazrana Premiall**

**LEASING MANAGER**

031 584 5100 | 083 411 6718  
[npremlall@growthpoint.co.za](mailto:npremlall@growthpoint.co.za)



**Vanessa Blevins**

**CENTRE MANAGER**

031 562 8420  
[vblevins@growthpoint.co.za](mailto:vblevins@growthpoint.co.za)

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90 William Campbell Drive  
La Lucia, Umhlanga, 4051

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